



Opening Move
Any student
States position or asks for opinion.

Sustaining Move
Same student
(1) Asks question to check for understanding.
(2) Makes statement to
 a. clarify position.
 b. provide additional information.

-OR- New student
(1) Answers question posed in opening move by making a statement that takes a position.



Repeat throughout
Negotiation Process
as often as necessary.

Rejoining Move
Different Student(s)
(1) Asks a question to:
 a. Check for understanding.
 b. Probe for more information.
 c. Clarify what was stated.
(2) Make a statement to:
 a. Respond to question(s) with additional information.
 b. Offer an alternative explanation.

Continue Negotiation
All Students
Continue (repeat) Rejoining
Moves for ongoing discussion.



Responding Move
All students
Make a statement to:
(1) Agree or accept with a simple response.
(2) Expand or elaborate by adding to the idea.
(3) Enhance with modifications or extensions.