Starting New Research Projects and Building Collaborations

| 1. What area or areas would you like to become known as an expert in? | |
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| 2. In what new areas might you develop a new research project? | |
| 3. Who might be able to help you with these new directions? | |
| 4. Who might you collaborate with locally? | |
| 5. Who might you reach out to (not locally) to discuss collaboration? | |
| 6. What activities will you engage in to get yourself known? | |

| 7. Commit yourself to at least one activity to make yourself more visible or a person you will contact to establish a collaborative relationship. Write the activity here. |
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| 8. Imagine that you are introducing yourself to a potential collaborator for the first time, and you want to make a pitch for your research or an idea for a collaboration. Your pitch should be concise, appealing, and persuasive. Practice your pitch with your neighbor. |
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